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customer will be incented to find ways to make products that do not require use of your IP because if they can avoid paying you license fees, they can improve their gross margins.

## **Aulet, B. (2013). Disciplined Entrepreneurship: 24 Steps**

10 things I liked about Bill Aulet's Book Disciplined Entrepreneurship - 24 Steps to a Successful Startup - Highly recommended for pre and early stage startup founders. Call Me +353 86 1724887 Based in Galway - working with clients across Ireland.

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Elevator pitch: This 24-step guide to product-market fit is based on a process that Aulet has been refining for years while teaching. Entrepreneurship is chaotic and unpredictable, and hopefully ...

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Disciplined Entrepreneurship is a 24-step intensive process created by Bill Aulet, Managing Director of the Martin Trust Center for MIT Entrepreneurship and explained in the book and workbook with the same name.

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### **Soundview Executive Book Summary, "DISCIPLINED**

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### **Disciplined Entrepreneurship [EPUB] - Bibliotikus**

Disciplined Entrepreneurship takes readers stepwise through Aulet's 24-step process for successfully starting a company. Aulet's steps can be grouped into six overarching themes, three of them centered on customers and three on strategy.

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Disciplined Entrepreneurship: 24 Steps to a Successful Startup by Bill Aulet was chosen by Soundview Executive Book Summaries as one of the Top 30 Business Books of 2014. THE SOUNDVIEW REVIEW : Human history has seen certain occupations lifted to a pedestal during a particular era.

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